



## 2020 Advance Payments Program Rates

For production cycles between November 1, 2019 – March 31, 2022  
*Inspections will be conducted on all new applicants and random existing clients.*

### Beef Cattle (Livestock)

#### Nova Scotia, New Brunswick, Newfoundland & Labrador

|                                  |                 |
|----------------------------------|-----------------|
| Feeder Calf (400 – 700 lbs)      | \$ 100.00 / CWT |
| Feeder Cattle (700 – 900 lbs)    | \$ 80.00 / CWT  |
| Finished Cattle (up to 1250 lbs) | \$ 60.00 / CWT  |
| Finished Cattle (over 1250 lbs)  | \$ 60.00 / CWT  |

- Example: (700 lbs. = \$ 665.00 /head (7x95+ \$665)
- AgriStability enrollment required.
- Advances available between April 1, 2020 – March 31, 2021
- Cow/Calf to Finish Production has up to 24 months for repayment.
  - Repayment due as the cattle are sold with proof of sale
  - Final repayment no later than March 31, 2022.
- Continuous Flow (Feedlot) Operation 12-month loan term.
  - Repayment due at the 12-month mark with proof of sale but
  - Final repayment no later than September 30, 2021
- All others have up to an 18-month production term.
  - Repayments due as the cattle are sold with proof of sale
  - Final repayment no later than September 30, 2021

### Hogs (Livestock)

#### Nova Scotia, New Brunswick, Newfoundland & Labrador

|                                   |                 |
|-----------------------------------|-----------------|
| Hogs – Weaned Piglets (5 – 10 kg) | \$ 24.25 / head |
| Hogs – Market (105 – 112 kg)      | \$ 87.00 / head |

- AgriStability enrollment required.
- Advances available between April 1, 2020 – March 31, 2021
- 12-month loan term on continuous inventory held.
- Proof of sale required with payment
- Repayments due at the end of the 12-month mark but
- Final repayment no later than September 30, 2021

### Sheep (Livestock)

#### Nova Scotia, New Brunswick, Newfoundland & Labrador

|                    |                  |
|--------------------|------------------|
| Lambs > 110 lbs    | \$ 110.00 / head |
| Lambs 80 – 109 lbs | \$ 89.25 / head  |
| Lambs 61 – 79 lbs  | \$ 68.50 / head  |
| Lambs 45 – 60 lbs  | \$ 55.00 / head  |

- Requires AgriStability enrollment.
- Advances available between April 1, 2020 – March 31, 2021
- 12-month term and repayment as sheep are sold.
- Repayments due as product is sold with proof of sale but
- Final repayment no later than September 30, 2021

### Apples (Storable / Non-Storable)

#### Nova Scotia, New Brunswick, Newfoundland & Labrador

|                       |              |
|-----------------------|--------------|
| Apples – Processing   | \$ 0.04 / lb |
| Apples – Fresh Market | \$ 0.16 / lb |

- Loan max 100% of AgriStability margin or Crop Insurance - with acceptable production confirmation
- Advances available between
  - April 1, 2020 – Sept 30, 2020 during production
  - Oct 1, 2020 – March 31, 2021 on stored product
- Storage report 'Appendix 5B' form due Dec 31st.
- Repayment due as product is sold with proof of sale
- Final repayment no later than September 30, 2021

## Berries (Storable / Non-Storable)

### Nova Scotia, New Brunswick, Newfoundland & Labrador

#### Blueberries - Wild

- Fresh (NS, NL Only) \$ 0.32 / lb
- Fresh (NB Only) \$ 0.40 / lb
- Frozen (NS & NB) \$ 0.16 / lb

#### Cranberries

- Fresh (NS & NB) \$ 0.27 / lb
- Frozen (NS & NB) \$ 0.11 / lb
- Organic Fresh (NB) \$ 0.27 / lb

#### Haskap

- Fresh (NS) \$ 2.39 / lb

#### Raspberries

- Fresh (NS) \$ 1.20 / lb
- Fresh (NL) \$ 1.68 / lb

#### Strawberries

- Fresh (NS) \$ 0.94 / lb
- Fresh (NB) \$ 0.60 / lb
- Fresh (NL) \$ 1.25 / lb

- Loan max 100% of AgriStability margin or Crop Insurance - with acceptable production confirmation
- Advances available between April 1, 2020 – Aug 31, 2020
- Storage report 'Appendix 5B' form due Dec 31st. for Frozen Berries only (Blueberries and Cranberries)
- Advances can only be issued on the product you will produce and market before the repayment dates below.
- Repayments due as the product is sold with proof of sale
- Final repayment deadlines no later than:
  - December 31, 2020 for Fresh Berries (except Cranberries)
  - January 31, 2021 for Fresh Cranberries
  - September 30, 2021 for Frozen Berries

## Christmas Trees (Non-Storable)

### Nova Scotia, New Brunswick, Newfoundland & Labrador

- Single Trees \$ 7.83 / tree
- Baled Trees \$ 3.22 / tree

- Loan max 100% of AgriStability
- Advances available between Feb 1, 2020 – Aug 1, 2020
- Repayments due as the product is sold with proof of sale
- Final repayment no later than February 15, 2021

## Field Vegetables (Storable / Non-Storable)

### New Brunswick (NL see below)

#### Group 1 (Storable)

- Beets \$ 0.54 / lb
- Brussel Sprouts \$ 0.45 / lb
- Cabbage \$ 0.11 / lb
- Carrots \$ 0.03 / lb
- Squash \$ 0.18 / lb
- Turnips \$ 0.15 / lb

#### Group 2 (Non-Storable)

- Beans \$ 0.91 / lb
- Broccoli \$ 0.46 / lb
- Cauliflower \$ 0.32 / lb
- Corn – Sweet \$ 0.34 / lb
- Cucumbers \$ 0.30 / lb
- Lettuce \$ 0.16 / lb
- Onions – Green \$ 0.90 / lb
- Peppers \$ 0.70 / lb
- Pumpkins \$ 0.08 / lb
- Radish \$ 0.19 / lb
- Swiss Chard \$ 0.69 / lb
- Tomatoes \$ 0.58 / lb
- Zucchini \$ 0.18 / lb

#### Both Groups

- Loan max 100% of AgriStability margin or Crop Insurance - with acceptable production confirmation
- Seeded acreage due by August 31<sup>st</sup> if applicable
- Final installment will be issued once seeded acreage report is received, to the lesser amount of your total production advance request calculation or Crop Insurance coverage

#### Group 1 (Storable)

- Advances available between April 1, 2020 – Nov. 30, 2020
- Storage report 'Appendix 5B' form due Dec 31st.
- Repayments due as the product is sold
  - No proof of sale for payments made before Jan. 31, 2021 if seeded acreage was submitted
  - All payments after Jan. 31, 2021 must have proof of sale.
  - If no seeded acreage was submitted proof of payment is required for all payments
- Final repayment no later than September 30, 2021

#### Group 2 (Non-Storable)

- Advances available between April 1, 2020 – Sept 30, 2020
- Up to six postdated repayment cheques will serve as proof of sale.
  - Cheque date requirement based on each producers marketing cycle.
- Final repayment no later than December 31, 2020

## Field Vegetables (Storable / Non-Storable)

### Newfoundland & Labrador (NB see above )

#### Both Groups

- Loan max 100% of AgriStability margin or Crop Insurance - with acceptable production confirmation
- Seeded acreage due by August 31<sup>st</sup> if applicable
- Final installment will be issued once seeded acreage report is received, to the lesser amount of your total production advance request calculation or Crop Insurance coverage

#### Group 1 (Storable)

- Advances available between April 1, 2020 – Nov. 30, 2020
- Storage report 'Appendix 5B' form due Dec 31st.
- Repayments due as the product is sold
  - No proof of sale for payments made before Jan. 31, 2021 if seeded acreage was submitted
  - All payments after Jan. 31, 2021 must have proof of sale.
  - If no seeded acreage was submitted proof of payment is required for all payments
- Final repayment no later than September 30, 2021

#### Group 2 (Non-Storable)

- Advances available between April 1, 2020 – Sept 30, 2020
- Up to six postdated repayment cheques will serve as proof of sale.
  - Cheque date requirement based on each producers marketing cycle.
- Final repayment no later than December 31, 2020

#### Group 1 (Storable)

|            |              |
|------------|--------------|
| • Beets    | \$ 0.22 / lb |
| • Cabbage  | \$ 0.19 / lb |
| • Carrots  | \$ 0.20 / lb |
| • Parsnip  | \$ 0.41 / lb |
| • Potatoes | \$ 0.10 / lb |
| • Turnips  | \$ 0.22 / lb |

#### Group 2 (Non-Storable)

|                |              |
|----------------|--------------|
| • Broccoli     | \$ 0.75 / lb |
| • Corn – Sweet | \$ 0.55 / lb |
| • Lettuce      | \$ 0.16 / lb |
| • Pumpkins     | \$ 0.24 / lb |

## Grains & Oilseeds (Storable)

### Nova Scotia, New Brunswick, Newfoundland & Labrador

|                             |                 |
|-----------------------------|-----------------|
| Barley                      | \$ 90.00 / ton  |
| Buckwheat                   | \$ 270.00 / ton |
| Canola                      | \$ 202.50 / ton |
| Corn                        | \$ 100.00 / ton |
| Hay                         | \$ 67.25 / ton  |
| Hops (NS only)              | \$ 4.60 / lb    |
| Mixed Grains (NB only)      | \$ 69.00 / ton  |
| Mixed Grains (NS & NL only) | \$ 59.00 / ton  |
| Oats (NS & NB only)         | \$ 64.25 / ton  |
| Rye (NS only)               | \$ 92.00 / ton  |
| Soybeans                    | \$ 199.75 / ton |
| Wheat                       | \$ 124.25 / ton |

- Loan max on first installment: Crop Insurance or AgriStability 60% of coverage on first installment
- Advances available between
  - April 1, 2020 – Sept. 30, 2020 during production
  - Oct. 1, 2020 – Mar 31, 2021 on stored product
- Seeded acreage due by August 31<sup>st</sup> if Crop Insurance used
- Final installment will be issued once seeded acreage report is received, to the lesser amount of your total production advance request calculation or Crop Insurance coverage.
- Storage report 'Appendix 5B' form due Dec 31st.
- Repayments due as the product is sold
  - No proof of sale for payments made before Jan. 31, 2021 if seeded acreage was submitted.
  - All payments after Jan. 31, 2021 must have proof of sale.
  - If no seeded acreage was submitted proof of payment is required for all payments
- Final repayment no later than September 30, 2021

#### Winter Wheat Only:

|                        |                 |
|------------------------|-----------------|
| Winter Wheat (NS Only) | \$ 115.00 / ton |
|------------------------|-----------------|

- Advances available between Nov. 1, 2019 – Aug. 1, 2020
- Same rules as "Grains and Oilseeds" above for advance amounts calculations, repayment rules and storage reports.

## Grapes (Storable)

### Nova Scotia

|                |              |
|----------------|--------------|
| Hybrid Red     | \$ 1.05 / kg |
| Hybrid White   | \$ 1.08 / kg |
| Vinifera Red   | \$ 1.42 / kg |
| Vinifera White | \$1.47 / kg  |

- Loan max 100% of AgriStability margin or Crop Insurance - with acceptable production confirmation
- Advances available between April 1, 2020 – Aug 31, 2020
- Advances can only be issued on the product you will produce and market before the repayment dates below.
- Repayments due as the product is sold with proof of sale
- Final repayment deadlines no later than January 31, 2021

## Greenhouse – Cut Flowers (Non-Storable)

### Nova Scotia, New Brunswick, Newfoundland & Labrador, PEI

(See Detailed Group Product List at <http://agricommodity.ca/app/> )

|                       |                |                       |                |
|-----------------------|----------------|-----------------------|----------------|
| Cut Flowers – Group 1 | \$ 0.04 / stem | Cut Flowers – Group 5 | \$ 0.27 / stem |
| Cut Flowers – Group 2 | \$ 0.09 / stem | Cut Flowers – Group 6 | \$ 0.46 / stem |
| Cut Flowers – Group 3 | \$ 0.13 / stem | Cut Flowers – Group 7 | \$ 0.92 / stem |
| Cut Flowers – Group 4 | \$ 0.18 / stem | Cut Flowers – Group 8 | \$ 4.60 / stem |

- Loan max 100% of AgriStability margin
- Advances available between Nov 1, 2019 – Oct 31, 2020
- Up to six postdated repayment cheques will serve as proof of sale.
  - Cheque date requirement based on each producers marketing cycle.
- Final repayment no later than April 30, 2021

## Greenhouse – Potted Plants (Non-Storable)

### Nova Scotia, New Brunswick, Newfoundland & Labrador, PEI

(See Detailed Group Product List at <http://agricommodity.ca/app/> )

|                         |               |                          |               |
|-------------------------|---------------|--------------------------|---------------|
| Potted Plants – Group 1 | \$ 0.14 / pot | Potted Plants – Group 7  | \$ 1.90 / pot |
| Potted Plants – Group 2 | \$ 0.28 / pot | Potted Plants – Group 8  | \$ 3.22 / pot |
| Potted Plants – Group 3 | \$ 0.47 / pot | Potted Plants – Group 9  | \$ 4.14 / pot |
| Potted Plants – Group 4 | \$ 0.67 / pot | Potted Plants – Group 10 | \$ 5.53 / pot |
| Potted Plants – Group 5 | \$ 0.95 / pot | Potted Plants – Group 11 | \$ 7.42 / pot |
| Potted Plants – Group 6 | \$ 1.42 / pot | Potted Plants – Group 12 | \$ 9.26 / pot |
|                         |               | Potted Plants – Group 13 | \$13.86 / pot |

- Loan max 100% of AgriStability margin
- Advances available between Nov 1, 2019 – Oct 31, 2020
- Up to six postdated repayment cheques will serve as proof of sale.
  - Cheque dates requirement based on each producers marketing cycle.
- Final repayment no later than April 30, 2021

### Greenhouse – Vegetables (Non-Storable)

#### Nova Scotia, New Brunswick, Newfoundland & Labrador, PEI

##### Bell Peppers

\* Green, Orange, Red, Yellow \$ 1.38 / kg

##### Cucumbers

\* English Long \$ 2.76 / doz

\* Mini \$ 1.19 / kg

##### Tomatoes

\* Beefsteak \$ 0.46 / lb

\* Cluster \$ 0.46 / lb

\* Grape – Red (NB Only) \$ 1.00 / kg

##### Greens (NS Only)

\* Beet Greens \$ 0.11 / lb

\* Kale – Bunched \$ 0.27 / lb

\* Lettuce – Mesclun Mix \$ 0.92 / lb

\* Onion – Bunching \$ 0.08 / lb

\* Spinach \$ 0.92 / lb

\* Swiss Chard \$ 0.11 / lb

- Loan max 100% of AgriStability margin
- Advances available between Nov 1, 2019 – Oct 31, 2020
- Up to six postdated repayment cheques will serve as proof of sale.
  - Cheque date requirement based on each producers marketing cycle.
- Final repayment no later than April 30, 2021

### Maple Syrup (Storable / Non-Storable)

#### Nova Scotia

Maple Syrup – A – Amber \$ 1.35 / lb

- Loan max: AgriStability 100% of margin and/or Crop Insurance 60% of coverage. Crop Insurance used first.
- Pre-production advances available between Nov. 1 2019 – March 31, 2020
- Post-production advances available between April 1, 2020 – June 30, 2020 – with Appendix 5B Storage Report
- Repayments due as the product is sold with proof of sale
- Final repayment no later than December 31, 2020

### Nursery – Container Shrubs (Storable)

#### Nova Scotia, New Brunswick, Newfoundland & Labrador, PEI, Saskatchewan, Manitoba, Alberta

(See Detailed Group Product List at <http://agricommodity.ca/app/> )

Container Shrubs – Group 1 \$ 2.76 / shrub

Container Shrubs – Group 2 \$ 3.68 / shrub

Container Shrubs – Group 3 \$ 4.60 / shrub

Container Shrubs – Group 4 \$ 5.52 / shrub

Container Shrubs – Group 5 \$ 12.89 / shrub

Container Shrubs – Group 6 \$ 17.96 / shrub

Container Shrubs – Group 7 \$ 29.94 / shrub

Container Shrubs – Group 8 \$ 37.77 / shrub

- Loan max 100% of AgriStability margin
- Advances available between April 1, 2020 – March 31, 2021
- Up to six postdated repayment cheques will serve as proof of sale.
  - Cheque date requirement based on each producers marketing cycle.
- Final repayment no later than September 30, 2021

### Nursery – Deciduous Trees (Storable)

Nova Scotia, New Brunswick, Newfoundland & Labrador, PEI, Saskatchewan, Manitoba, Alberta

(See Detailed Group Product List at <http://agricommodity.ca/app/> )

|                           |                 |                           |                 |
|---------------------------|-----------------|---------------------------|-----------------|
| Deciduous Trees – Group 1 | \$ 3.68 / tree  | Deciduous Trees – Group 5 | \$ 39.15 / tree |
| Deciduous Trees – Group 2 | \$ 9.21 / tree  | Deciduous Trees – Group 6 | \$ 48.37 / tree |
| Deciduous Trees – Group 3 | \$ 12.89 / tree | Deciduous Trees – Group 7 | \$ 62.19 / tree |
| Deciduous Trees – Group 4 | \$ 22.57 / tree | Deciduous Trees – Group 8 | \$ 85.22 / tree |

- Loan max 100% of AgriStability margin
- Advances available between April 1, 2020 – March 31, 2021
- Up to six postdated repayment cheques will serve as proof of sale.
  - Cheque date requirement based on each producers marketing cycle.
- Final repayment no later than September 30, 2021

### Nursery – Evergreen Trees (Storable)

Nova Scotia, New Brunswick, Newfoundland & Labrador, PEI, Saskatchewan, Manitoba, Alberta

(See Detailed Group Product List at <http://agricommodity.ca/app/> )

|                      |                        |                       |                        |
|----------------------|------------------------|-----------------------|------------------------|
| Evergreens – Group 1 | \$ 2.65 / pot/f-grown  | Evergreens – Group 7  | \$ 14.28 / pot/f-grown |
| Evergreens – Group 2 | \$ 4.37 / pot/f-grown  | Evergreens – Group 8  | \$ 19.81 / pot/f-grown |
| Evergreens – Group 3 | \$ 5.87 / pot/f-grown  | Evergreens – Group 9  | \$ 23.49 / pot/f-grown |
| Evergreens – Group 4 | \$ 7.60 / pot/f-grown  | Evergreens – Group 10 | \$ 29.94 / pot/f-grown |
| Evergreens – Group 5 | \$ 10.59 / pot/f-grown | Evergreens – Group 11 | \$ 36.85 / pot/f-grown |
| Evergreens – Group 6 | \$ 12.89 / pot/f-grown | Evergreens – Group 12 | \$ 50.67 / pot/f-grown |

- Loan max 100% of AgriStability margin
- Advances available between April 1, 2020 – March 31, 2021
- Up to six postdated repayment cheques will serve as proof of sale.
  - Cheque date requirement based on each producers marketing cycle.
- Final repayment no later than September 30, 2021

### Nursery - Sod (Non-Storable)

Nova Scotia, New Brunswick, Newfoundland & Labrador

All Varieties

\$ 0.06 / sqft

- Loan max 100% of AgriStability margin
- Advances available between April 1, 2020 – March 31, 2021
- Up to six postdated repayment cheques will serve as proof of sale.
  - Cheque date requirement based on each producers marketing cycle.
- Final repayment no later than September 30, 2021

### Ranch Raised Furs (Storable / Non-Storable)

Nova Scotia, New Brunswick, Newfoundland & Labrador, PEI

|                  |                 |
|------------------|-----------------|
| Mink – Black     | \$ 13.82 / pelt |
| Mink – Non-Black | \$ 13.82 / pelt |
| Fox              | \$ 35.00 / pelt |

- Available both during Production (max of 100% of AS margin) and on Stored Product (with pelted confirmation).
- Advances available between May 1, 2020 – April 30, 2021
- Requires a Buyer Agreement and/or Buyer Priority Agreement from Auction House.
- Pelting confirmations due Dec 31st
- Repayments due as the product is sold, with proof of sale
- Final repayment no later than October 31, 2021