



Agriculture and
Agri-Food Canada

**Advance Payments
Program**

Agriculture et
Agroalimentaire Canada

**Programme de
paiements anticipés**



2020 ADVANCE PAYMENTS PROGRAM RATES

For production cycles between **November 1, 2019 – March 31, 2022**

Inspections will be conducted on all new applicants as well as random existing clients

Beef Cattle (Livestock)

Nova Scotia, New Brunswick, Newfoundland & Labrador

- Example: (800 lbs = \$640 / head (8 x \$80 = \$640))
- AgriStability enrollment required
- Advances available between April 1, 2020 – March 31, 2021

Three Loan Options Based on Operation:

- Standard Operation
(Cow/Calf selling feeders OR buying feeders to finish)
 - Advance only available once calves are born or feeders are purchased
 - Up-to 18-month production term
 - Repayments due as the cattle are sold with proof of sale
 - Final repayment due no later than September 30, 2021
- Cow/Calf to Finish Product can have up to 24 months term
 - Advance only available once calves are born
 - Repayments due as cattle are sold with proof of sale
 - Final repayment no later than March 31, 2022
- Continuous Flow (Feedlot) Operation 12-month loan term.
 - Advance only available for minimum continuous inventory
 - Repayment due at the 12-month mark with proof of sale but
 - Final repayment no later than September 30, 2021

Intended weight when marketed:

Feeder Calf (400 – 700 lbs)	\$ 100.00 / CWT
Feeder Cattle (700 – 900 lbs)	\$ 80.00 / CWT
Finished Cattle (up to 1250 lbs)	\$ 60.00 / CWT
Finished Cattle (over 1250 lbs)	\$ 60.00 / CWT

Hogs (Livestock)

Nova Scotia, New Brunswick, Newfoundland & Labrador

- AgriStability enrollment required
- Advances available between April 1, 2020 – March 31, 2021

Two Loan Options Based on Operation:

- Standard Operation
 - Advance only available once weaners are born or feeders are purchased
 - Up-to 18-month production term
 - Repayments due as sold with proof of sale
 - Final repayment due no later than September 30, 2021
- Continuous Flow Operation 12-month loan term
 - Advance only available for minimum continuous inventory
 - Repayment due at the 12-month mark with proof of sale but
 - Final repayment no later than September 30, 2021

Intended weight when marketed:

Hogs – Weaned Piglets (5 – 10 kg)	\$ 24.25 / head
Hogs – Market (105 – 112 kg)	\$ 87.00 / head

Lambs (Livestock)

Nova Scotia, New Brunswick, Newfoundland & Labrador

- AgriStability enrollment required
- Advances available between April 1, 2020 – March 31, 2021
- Advances only available once lambs are born
- Repayment due as lambs are sold with proof of sale but
- Final repayment no later than September 30, 2021

Intended weight when marketed:

Lambs > 110 lbs	\$ 110.00 / head
Lambs 80 – 109 lbs	\$ 89.25 / head
Lambs 61 – 79 lbs	\$ 68.50 / head
Lambs 45 – 60 lbs	\$ 55.00 / head



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Christmas Trees (Non-Storable)

Nova Scotia, New Brunswick, Newfoundland & Labrador

Single Trees	\$ 7.83 / tree
Baled Tress	\$ 3.22 / tree

- Loan max 100% of AgriStability limit
- Advances available between February 1, 2020 – Oct. 31, 2020
- Repayments due as the trees are sold with proof of sale
- Final repayment no later than February 15, 2021

Maple Syrup (Storable / Non-Storable)

Maple Syrup – A – Amber	\$ 1.35 / lb
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Nova Scotia

- Loan max:
 - Pre-Storage: 60% of AgriStability/Crop Insurance limit
 - Post-Production: 100% of stored product
 - top up available from pre-storage if applicable
- Advances available between Nov. 1, 2019 – June 30, 2020
- Storage report due April 20, 2020
- Repayments due as the product is sold
 - Proof of sale required for all repayments after Aug 31, 2020
- Final repayment due no later than December 31, 2020

Grains & Oilseeds (Storable)

Nova Scotia, New Brunswick, Newfoundland & Labrador

Barley	\$ 90.00 / ton
Buckwheat	\$ 270.00 / ton
Canola	\$ 202.50 / ton
Corn	\$ 100.00 / ton
Hay	\$ 67.25 / ton
Hops (NS Only)	\$ 4.60 / lb
Mixed Grains (NB Only)	\$ 69.00 / ton
Mixed Grains (NS & NL Only)	\$ 59.00 / ton
Oats (NS & NB Only)	\$ 64.25 / ton
Rye (NS Only)	\$ 92.00 / ton
Soybeans	\$ 199.75 / ton
Wheat	\$ 124.25 / ton

- Loan max:
 - 60% of Crop Insurance or AgriStability initially
 - "Top-up" available once planted acreage confirmed
- Advances available between April 1, 2020 – March 31, 2021
- Seeded Acreage/Insurance Certificate due by August 31st
- Storage report 'Appendix 5B' due by December 31st
- Repayment due as the product is sold
 - Proof of sale required for all repayments after Jan 31, 2021
- Final repayment due no later than September 30, 2021.

Winter Wheat Only:

- Advances available between Nov. 1, 2019 – Oct. 31, 2020
- All other rules listed above apply to winter wheat as well

Winter Wheat (NS Only)	\$ 115.00 / ton
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Ranch Raised Fur (Storable)

Nova Scotia, New Brunswick, Newfoundland & Labrador, PEI

Mink – Black	\$13.82 / pelt
Mink – Non-Black	\$13.82 / pelt
Fox	\$35.00 / pelt

- Loan Max:
 - 100% of AgriStability margin during production
 - Based on Stored Quantity once pelted
- Advances available May 1, 2020 – April 30, 2021
- Required Buyer Agreement from Auction House
- Pelting Confirmation due Dec 31, 2020
- Repayments due as product is sold, with proof of sale
 - Typically collected directly from Auction House
- Final repayment no later than October 31, 2021



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NOVA SCOTIA - Fruit & Field Vegetables

New Brunswick & Newfoundland & Labrador See Below

Apples – Processing	Storable	\$ 0.04 / lb
Apples – Fresh Market	Storable	\$ 0.16 / lb
Blueberries – Fresh	Non-Storable	\$ 0.32 / lb
Blueberries – Frozen	Storable	\$ 0.16 / lb
Cranberries – Fresh	Non-Storable	\$ 0.27 / lb
Cranberries – Frozen	Storable	\$ 0.11 / lb
Grapes – Hybrid Red	Non-Storable	\$ 1.05 / kg
Grapes – Hybrid White	Non-Storable	\$ 1.08 / kg
Grapes – Vinifera Red	Non-Storable	\$ 1.42 / kg
Grapes – Vinifera White	Non-Storable	\$ 1.47 / kg
Haskap – Fresh	Non-Storable	\$ 2.39 / lb
Raspberries – Fresh	Non-Storable	\$ 1.20 / lb
Strawberries – Fresh	Non-Storable	\$ 0.94 / lb
Turnips	Storable	\$ 0.13 / lb

- Loan max 100% of AgriStability margin or Crop Insurance – with acceptable production confirmation
- Advances only available for product produced and marketed by repayment dates below.

Non-Storable (Fresh Berries & Grapes)

- Advances available between April 1, 2020 – August 31, 2020
- Repayments due as product is sold with proof of sale
- Final repayment:
 - Cranberries & Grapes: no later than Jan 31, 2021
 - All other fresh berries: no later than Dec 31, 2020

Storable (All Other Fruits & Vegetables Listed)

- Advances available between April 1, 2020 – March 31, 2021
- Storage report due December 31, 2020 (Appendix 5)
- Repayment due as the product is sold with proof of sale
- Final repayment no later than September 30, 2021

NEW BRUNSWICK – Fruit & Field Vegetable

Nova Scotia See Above / Newfoundland & Labrador See Below

Apples – Processing	Storable	\$ 0.04 / lb
Apples – Fresh Market	Storable	\$ 0.16 / lb
Beans	Non-Storable	\$ 0.91 / lb
Beets	Storable	\$ 0.54 / lb
Broccoli	Non-Storable	\$ 0.46 / lb
Brussel Sprouts	Storable	\$ 0.45 / lb
Blueberries – Fresh	Non-Storable	\$ 0.40 / lb
Blueberries – Frozen	Storable	\$ 0.16 / lb
Cabbage	Storable	\$ 0.11 / lb
Carrots	Storable	\$ 0.03 / lb
Cauliflower	Non-Storable	\$ 0.32 / lb
Corn – Sweet	Non-Storable	\$ 0.34 / lb
Cranberries – Fresh	Non-Storable	\$ 0.27 / lb
Cranberries – Frozen	Storable	\$ 0.11 / lb
Cranberries – Organic Fresh	Non-Storable	\$ 0.27 / lb
Cucumbers	Non-Storable	\$ 0.30 / lb
Lettuce	Non-Storable	\$ 0.16 / lb
Onions – Green	Non-Storable	\$ 0.90 / lb
Peppers	Non-Storable	\$ 0.70 / lb
Pumpkins	Non-Storable	\$ 0.08 / lb
Radish	Non-Storable	\$ 0.19 / lb
Squash	Storable	\$ 0.18 / lb
Strawberries – Fresh	Non-Storable	\$ 0.60 / lb
Swiss Chard	Non-Storable	\$ 0.69 / lb
Tomatoes	Non-Storable	\$ 0.58 / lb
Turnips	Storable	\$ 0.15 / lb
Zucchini	Non-Storable	\$ 0.18 / lb

- Loan max 100% of AgriStability margin or Crop Insurance – with acceptable production confirmation
- Advances only available for product produced and marketed by repayment dates below.
- Seeded Acreage due by August 31st if applicable

Non-Storable

- Advances available between Apr 1, 2020 – Aug 31, 2020
- Repayments due as product is sold with proof of sale
 - Payment schedule in lieu of proof of sale possible
- Final repayment:
 - Cranberries: no later than Jan 31, 2021
 - All other storable: no later than Dec 31, 2020

Storable (All Other Fruits & Vegetables Listed)

- Advances available between Apr 1, 2020 – Mar 31, 2021
- Storage report due December 31, 2020 (Appendix 5)
- Payment due as the product is sold
 - Proof of sale required after January 31, 2021
- Final repayment no later than September 30, 2021



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NEWFOUNDLAND & LABRADOR – Fruit & Field Vegetable

Nova Scotia & New Brunswick See Above

Apple – Processing	Storable	\$ 0.04 / lb
Apple – Fresh Market	Storable	\$ 0.16 / lb
Beets	Storable	\$ 0.22 / lb
Blueberries – Fresh	Non-Storable	\$ 0.32 / lb
Broccoli	Non-Storable	\$ 0.75 / lb
Cabbage	Storable	\$ 0.19 / lb
Carrots	Storable	\$ 0.20 / lb
Corn – Sweet	Non-Storable	\$ 0.55 / lb
Lettuce	Non-Storable	\$ 0.16 / lb
Parsnip	Storable	\$ 0.41 / lb
Potatoes	Storable	\$ 0.10 / lb
Pumpkins	Non-Storable	\$ 0.24 / lb
Raspberries - Fresh	Non-Storable	\$ 1.68 / lb
Strawberries – Fresh	Non-Storable	\$ 1.25 / lb
Turnips	Storable	\$ 0.22 / lb

- Loan max 100% of AgriStability margin or Crop Insurance – with acceptable production confirmation
- Advances only available for product produced and marketed by repayment dates below.
- Seeded Acreage due by August 31st if applicable

Non-Storable

- Advances available between Apr 1, 2020 – Aug 31, 2020
- Repayments due as product is sold with proof of sale
 - Payment schedule in lieu of proof of sale possible
- Final repayment:
 - Cranberries: no later than Jan 31, 2021
 - All other storable: no later than Dec 31, 2020

Storable (All Other Fruits & Vegetables Listed)

- Advances available between Apr 1, 2020 – Mar 31, 2021
- Storage report due December 31, 2020 (Appendix 5)
- Payment due as the product is sold
 - Proof of sale required after January 31, 2021
- Final repayment no later than September 30, 2021

Greenhouse – Vegetables (Non-Storable)

Nova Scotia, New Brunswick, Newfoundland & Labrador, PEI

Bell Peppers			Greens (NS Only)	
* Green, Orange, Red, Yellow	\$ 1.38 / kg		* Beet Greens	\$ 0.11 / lb
Cucumbers			* Kale – Bunched	\$ 0.27 / lb
* English Long	\$ 2.76 / kg		* Lettuce – Mesclun Mix	\$ 0.92 / lb
* Mini	\$ 1.19 / kg		* Onion – Bunching	\$ 0.08 / lb
Tomatoes			* Spinach	\$ 0.92 / lb
* Beefsteak	\$ 0.46 / lb		* Swiss Chard	\$ 0.11 / lb
* Cluster	\$ 0.46 / lb			
* Grape – Red (NB Only)	\$ 1.00 / kg			

- Loan Max 100% of AgriStability margin
- Advances available between November 1, 2019 – October 31, 2020
- Up to six post-dated repayment cheques will serve as proof of sale
 - Cheque date requirement will be based on each producer's marketing cycle
- Final repayment no later than April 30, 2021



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Greenhouse – Potted Plants (Non-Storable)

Nova Scotia, New Brunswick, Newfoundland & Labrador, PEI

See detailed group product list at <http://agricommodity.ca/app>

Potted Plants – Group 1	\$ 0.14 / pot	Potted Plants – Group 7	\$ 1.90 / pot
Potted Plants – Group 2	\$ 0.28 / pot	Potted Plants – Group 8	\$ 3.22 / pot
Potted Plants – Group 3	\$ 0.47 / pot	Potted Plants – Group 9	\$ 4.14 / pot
Potted Plants – Group 4	\$ 0.67 / pot	Potted Plants – Group 10	\$ 5.53 / pot
Potted Plants – Group 5	\$ 0.95 / pot	Potted Plants – Group 11	\$ 7.42 / pot
Potted Plants – Group 6	\$ 1.42 / pot	Potted Plants – Group 12	\$ 9.26 / pot
		Potted Plants – Group 13	\$13.86 / pot

- Loan max 100 % of AgriStability margin
- Advances available between November 1, 2019 – October 31, 2020
- Up to six post-dated repayment cheques will serve as proof of sale
 - Cheque dates requirement will be based on each producer's marketing cycle
- Final repayment no later than April 30, 2021

Greenhouse – Cut Flowers (Non-Storable)

Nova Scotia, New Brunswick, Newfoundland & Labrador, PEI

See detailed group product list at <http://agricommodity.ca/app>

Cut Flowers – Group 1	\$ 0.04 / stem	Cut Flowers – Group 5	\$ 0.27 / stem
Cut Flowers – Group 2	\$ 0.09 / stem	Cut Flowers – Group 6	\$ 0.46 / stem
Cut Flowers – Group 3	\$ 0.13 / stem	Cut Flowers – Group 7	\$ 0.92 / stem
Cut Flowers – Group 4	\$ 0.18 / stem	Cut Flowers – Group 8	\$ 4.60 / stem

- Loan max 100 % of AgriStability margin
- Advances available between November 1, 2019 – October 31, 2020
- Up to six post-dated repayment cheques will serve as proof of sale
 - Cheque dates requirement will be based on each producer's marketing cycle
- Final repayment no later than April 30, 2021

Nursery – Container Shrubs (Storable)

Nova Scotia, New Brunswick, Newfoundland & Labrador, PEI, Saskatchewan, Manitoba, Alberta

See detailed group product list at <http://agricommodity.ca/app>

Container Shrubs – Group 1	\$ 2.76 / shrub	Container Shrubs – Group 5	\$ 12.89 / shrub
Container Shrubs – Group 2	\$ 3.68 / shrub	Container Shrubs – Group 6	\$ 17.96 / shrub
Container Shrubs – Group 3	\$ 4.60 / shrub	Container Shrubs – Group 7	\$ 29.94 / shrub
Container Shrubs – Group 4	\$ 5.52 / shrub	Container Shrubs – Group 8	\$ 37.77 / shrub

- Loan Max 100 % of AgriStability margin
- Advances available between April 1, 2020 – March 31, 2021
- Up to six post-dated repayment cheques will serve as proof of sale
 - Cheque date requirement will be based on each producer's marketing cycle
- Final repayment no later than September 30, 2021



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Nursery – Deciduous Trees (Storable)

Nova Scotia, New Brunswick, Newfoundland & Labrador, PEI, Saskatchewan, Manitoba, Alberta

See detailed group product list at <http://agricommodity.ca/app>

Deciduous Trees – Group 1	\$ 3.68 / tree	Deciduous Trees – Group 5	\$ 39.15 / tree
Deciduous Trees – Group 2	\$ 9.21 / tree	Deciduous Trees – Group 6	\$ 48.37 / tree
Deciduous Trees – Group 3	\$ 12.89 / tree	Deciduous Trees – Group 7	\$ 62.19 / tree
Deciduous Trees – Group 4	\$ 22.57 / tree	Deciduous Trees – Group 8	\$ 85.22 / tree

- Loan Max 100 % of AgriStability margin
- Advances available between April 1, 2020 – March 31, 2021
- Up to six post-dated repayment cheques will serve as proof of sale
 - Cheque date requirement will be based on each producer's marketing cycle
- Final repayment no later than September 30, 2021

Nursery – Evergreen Trees (Storable)

Nova Scotia, New Brunswick, Newfoundland & Labrador, PEI, Saskatchewan, Manitoba, Alberta

See detailed group product list at <http://agricommodity.ca/app>

Evergreens – Group 1	\$ 2.65 / pot/f-grown	Evergreens – Group 7	\$ 14.28 / pot/f-grown
Evergreens – Group 2	\$ 4.37 / pot/f-grown	Evergreens – Group 8	\$ 19.81 / pot/f-grown
Evergreens – Group 3	\$ 5.87 / pot/f-grown	Evergreens – Group 9	\$ 23.49 / pot/f-grown
Evergreens – Group 4	\$ 7.60 / pot/f-grown	Evergreens – Group 10	\$ 29.94 / pot/f-grown
Evergreens – Group 5	\$ 10.59 / pot/f-grown	Evergreens – Group 11	\$ 36.85 / pot/f-grown
Evergreens – Group 6	\$ 12.89 / pot/f-grown	Evergreens – Group 12	\$ 50.67 / pot/f-grown

- Loan Max 100 % of AgriStability margin
- Advances available between April 1, 2020 – March 31, 2021
- Up to six post-dated repayment cheques will serve as proof of sale
 - Cheque date requirement will be based on each producer's marketing cycle
- Final repayment no later than September 30, 2021

Nursery – Sod (Non-Storable)

Nova Scotia, New Brunswick, Newfoundland & Labrador

All varieties	\$ 0.06 / sqft	<ul style="list-style-type: none"> • Loan Max 100% of AgriStability margin • Advances available between April 1, 2020 – September 30, 2020 • Up to six post-dated repayment cheques will serve as proof of sale <ul style="list-style-type: none"> ○ Cheque date requirement is based on each producer's marketing cycle • Final repayment 60 days from last shipment for the season
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